The Fullgraf Foundation

Over the years, generations of the Fullgraf family have remained connected to Washington University. This connection dates back to the turn of the twentieth century, when records indicate Charles W. Fullgraf was a pupil at the Henry Shaw School of Botany, a department of Washington University. He received a certificate in March 1904 and embarked on a career in forestry and landscape design. In 1939, his son Charles M. Fullgraf earned a bachelor’s degree in chemical engineering from Washington University. He enjoyed a career with Procter & Gamble for more than 40 years, and his decades of service corresponded with the company’s growth from a soap manufacturer to a diversified, multinational corporation. He was named vice president in 1966 and was elected a director of the company in 1974. Mr. Fullgraf retired as group vice president of Procter & Gamble in 1982.

Charles M. and his wife, Charlotte, had two children, Jan Fullgraf Golann and Charles S. Fullgraf, and five grandchildren. Two of their grandchildren are alumni of Washington University: Hannah Fullgraf, AB ’08, and Douglas Golann, MBA ’16. In 2002, Charles M. and Charlotte created the Fullgraf Foundation, through which the family has established many wonderful gifts to the university. The foundation has supported the university’s botany department, scholarship programs for Arts & Sciences and the School of Engineering & Applied Science, an endowed professorship in engineering, and many other areas. The Fullgraf Foundation, under the direction of Jan Fullgraf Golann and Charles S. Fullgraf, recently committed to a gift of more than $1 million to support annual and endowed scholarships in Arts & Sciences and the School of Engineering.

For more information:

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The Fullgraf Family Scholarship Challenge

Scholarship support is one of the top priorities of Leading Together: The Campaign for Washington University because these resources help attract the brightest students to the university, creating a vibrant and engaged community of learners. Washington University currently provides more than $220 million annually in financial assistance to all students—and the need continues to grow. Jan Fullgraf Golann and Charles S. Fullgraf, directors of the Fullgraf Foundation, have generously established a $1 million Fullgraf Family Scholarship Challenge to inspire alumni, parents, and friends to support scholarships in Arts & Sciences and the School of Engineering & Applied Science.

In addition to helping exceptional students receive a world-class education, scholarships promote socio-economic diversity. The learning experience for every member of the Washington University community is strengthened and enhanced when students encounter a rich variety of ideas and perspectives and work together to solve problems.

The university’s goal is to ensure that no qualified student will have to turn down a Washington University education because he or she cannot afford to attend. Your gift to the Annual Fund will help open doors of opportunity for exceptional students from all backgrounds, offering them a chance to fulfill their extraordinary potential and achieve their dreams.

How the Challenge Works

The Fullgraf Family Scholarship Challenge will match new or increased Annual Fund gifts and multi-year pledges designated to scholarship support in Arts & Sciences or the School of Engineering & Applied Science. The challenge will benefit both undergraduate and graduate students.

### Annual Fund Levels of Recognition*

| Annual Fund Donor | $1–$99 |
| Century Club Member | $100–$249 |
| Century Club Fellow | $250–$499 |
| Dean’s Committee | $500–$999 |

**William Greenleaf Eliot Society**

| Eliot Society Member | $1,000–$2,499 |
| Eliot Society Fellow** | $2,500–$4,999 |
| Eliot Society Benefactor** | $5,000–$9,999 |
| Eliot Society Patron | $10,000–$24,999 |

**Danforth Circle**

| Dean’s Level | $25,000–$49,999 |
| Chancellor’s Level | $50,000 or more |

*Your recognition level is based on your gift and most corporate matching gifts and will not include the Fullgraf Family Scholarship Challenge matching dollars.

**Donors may establish a named annual scholarship with each gift of $5,000 or more. Undergraduate alumni who have graduated in the past five years and graduate and professional alumni ages 35 and younger who have graduated in the past five years may establish a named annual scholarship with a gift of $2,500 or more.

Your gift to Washington University is tax deductible to the extent allowed by U.S. and Canadian law.

Yes! I/We will help meet the Fullgraf Family Scholarship Challenge

Please direct my/our gift to support:

- [ ] Arts & Sciences Scholarships
- [ ] Engineering & Applied Science Scholarships

I/We have the following preference for scholarship selection:

- [ ] Need
- [ ] Merit
- [ ] Other

☐ My/Our gift of $__________ is enclosed.

☐ I/We pledge* a total of $__________ (not including any matching funds) to be paid over ___ years, up to six years.

Year 1 $_____ Date_____ Year 4 $_____ Date_____

Year 2 $_____ Date_____ Year 5 $_____ Date_____ Year 3 $_____ Date_____ Year 6 $_____ Date_____

(Fiscal year runs July 1 to June 30.)

☐ My/Our first pledge payment of $__________ is enclosed. (Please send reminders for remaining pledge payments.)

☐ Please charge all of my/our pledge payments to the following credit card:

- [ ] Amex
- [ ] Discover
- [ ] Mastercard
- [ ] Visa

Acct. No. __________ Exp. Date ________

Name on Card ____________________________

Please print.

Signature _______________________________

☐ My/Our employer will match this gift.

____________________________

Name of company — please enclose matching gift form.

☐ I/We intend to recommend this gift via:

- [ ] a donor-advised fund
- [ ] a family foundation

Name of fund or foundation __________________________

☐ My/Our Name(s) __________________________

Address ___________________________________

City __________________ State ______ ZIP ______

Telephone _________________________________

- [ ] Home
- [ ] Business
- [ ] Cell

Preferred email ___________________________

☐ I/We prefer no listing in the Honor Roll.

*If your gift or pledge will be paid from a donor-advised fund or private foundation, your gift will be an “intention” and not a legally binding pledge.

**Please make checks payable to Washington University.

Note: Your gift, when combined with mine, will provide $1 million in scholarships for Arts & Sciences and Engineering & Applied Science at Washington University. This matching gift is a call to action for you to give $1 or more to the Annual Fund to support scholarships.