TOGETHER, OUR IMPACT IS GREAT

Dr. Adolfo Rizzo – Physician, Educator, Artist and Friend
Campaign Priorities

Outstanding Faculty
Recruiting and retaining distinguished faculty is essential to the continued growth and success of Washington University.

Talented and Diverse Student Body
Attracting top students from all economic, ethnic, and social backgrounds, and providing the financial resources needed to support their work will continue to open the doors to outstanding students regardless of financial need.

Scholarly Research and Creative Potential
Providing opportunities for students and faculty to create solutions to the world’s most complex challenges will enable Washington University to contribute even more significantly to society.

Teaching, Research and Living Environments
Creating a high-quality educational experience and providing facilities to support leading-edge research and scholarship are important parts of our strategic plan.

Unrestricted, Annual Support
Gifts to the Annual Fund provide unrestricted support for scholarships, faculty teaching and research, student research, student life, technology and the libraries.

Visit together.wustl.edu to

• Discover how our outstanding students, faculty, alumni and friends are positively impacting the university, their communities and the world.

• Track Campaign news and milestones.

• Learn about events in your region.

• Make a gift.
Leading Together: The Campaign for Washington University is bringing the Washington University community together to address the complex challenges facing the world today and provide a strong foundation for future growth. Developed from the priorities outlined in the Plan for Excellence, the university’s comprehensive strategic plan, Leading Together has four major foci: preparing the leaders of tomorrow, encouraging innovation and entrepreneurship, advancing human health, and enriching the quality of life, with a goal of raising a minimum of $2.2 billion.

“Washington University has an endless quest for excellence and continually builds its impact through education and research,” says Chancellor Mark S. Wrighton.

“We are improving public health and pioneering new sources of affordable, sustainable energy. We are developing strategies to create economic prosperity that will benefit St. Louis and communities everywhere. And, we are preparing talented students to become effective leaders in every area of society.”

Andrew C. Taylor, university trustee and chairman and chief executive officer of St. Louis-based Enterprise Holdings, Inc., is leading the public phase of the campaign.

The leadership phase, led by trustees John F. McDonnell, retired chairman of the board of McDonnell Douglas Corporation, and Sam Fox, former U.S. ambassador to the Kingdom of Belgium and founder and retired chairman and CEO of Harbour Group, Ltd., raised more than $1.13 billion.

“Over the past century and a half, our alumni, parents and friends have made an extraordinary difference for Washington University,” says Mr. Taylor. “In countless ways, they have contributed the time, talent and financial resources that made us a world-renowned university. Together with our alumni and friends, the faculty, staff and students of Washington University possess the creativity, drive and spirit to meet the challenges facing us today and in the decades to come.”

Every Planned Gift Counts

In addition to current gifts, planned gifts play an important role in achieving the campaign goals. All planned gifts to the university completed before June 30, 2018, will be counted toward the campaign fundraising goal. Estate gifts, life income plans and gifts of appreciated assets are among the ways you can make a planned gift to support Leading Together (see page 3).
Adolfo E. Rizzo MD is a true Renaissance man. A gifted psychiatrist, he is as equally adept at counseling troubled teens as he is painting a scene of the harbor in his hometown of Mar del Plata, Argentina.

The grandson of Italian immigrants, he takes great pride in his Italian heritage. In his current home of Palm Beach, Florida, he chairs the Education and Scholarship Committee of Il Circulo, an Italian culture and arts organization, which supports local students studying opera and Italian art, culture and language.

Coming of age during the turbulent years of the Peron regime, Adolfo recalls growing up amid political turmoil. He recounts a number of harrowing experiences from his student days as a participant in demonstrations against the government, and later as a physician in a prison hospital treating common criminals as well as political detainees, including army officers, union leaders and professionals who were imprisoned for opposing the government. These life-changing experiences provided him with a unique perspective and rare ability to relate to people from many walks of life.

Adolfo earned his medical degree from the Universidad de Buenos Aires Escuela de Medicina, where he also completed a two-year post-graduate program in psychiatry. Arriving in St. Louis for a three-year residency at the St. Louis State Hospital in 1957, he was asked to assist in designing and implementing an adolescent treatment program for the hospital, and subsequently received a fellowship to study child psychiatry at Washington University. Upon completion of the fellowship, he accepted a clinical appointment to the faculty of the School of Medicine’s Division of Child Psychiatry, which marked the beginning of a long and fruitful affiliation with the university. His late wife, Fanny, was also on the faculty at the university in the Department of Romance Languages and Literatures, where she taught Spanish for several years.

Over the next three decades, Adolfo built a distinguished career in St. Louis, which included a successful private practice, clinical instruction at the School of Medicine, and administrative positions with private hospitals in the area. He also served as a consultant to the Juvenile Court in St. Louis City and County for more than twenty-five years.

Looking back on his tenure at Washington University, Adolfo values the opportunities he and Fanny enjoyed at the university.

“Our affiliation with Washington University provided us many wonderful opportunities for professional growth and lifelong friendships,” says Adolfo.

His generous support includes a charitable gift annuity that will endow the “Dr. Adolfo & Fanny Rizzo Endowed Lectureship Fund” in the Department of Psychiatry at the School of Medicine and the “Fanny Rizzo Endowed Lectureship Fund” in affiliation with the Spanish program in Romance Languages and Literatures in the College of Arts & Sciences. “It is a privilege to be able to provide some help in the continuation of the departmental goals of the psychiatric and language departments of Washington University … and that’s my life, so far,” he says.

Like Dr. Rizzo, you can establish a charitable gift annuity with Washington University to support the school or program of your choice. For information, contact the Office of Planned Giving at 800-835-3503 or 314-935-5373.
Smart Giving Strategies to Support

Leading Together: The Campaign for Washington University

Planned gifts are important to the success of Leading Together: The Campaign for Washington University. There are several ways to establish a planned gift that will provide attractive financial and tax benefits to you, and help establish a strong foundation for growth at Washington University.

Designate a Gift in Your Estate Plan

A gift through your will, trust, qualified retirement plan or life insurance is a simple, yet significant, way to support the university and maintain the flexibility to meet ongoing personal and family needs. Estate gifts enable you to:

- Provide for the needs of family and loved ones.
- Retain control of your assets during your lifetime.
- Reduce estate taxes on your passing.

Gifts of Appreciated Assets and Real Estate

One of the most tax-efficient ways to give is through gifts of appreciated assets (owned for more than one year) such as real estate and publicly traded securities. Benefits of contributing appreciated assets to the university include:

- A charitable income tax deduction based on the current value of the property;
- Capital gain tax savings; and
- An opportunity to use these assets to fund select life income plans.

Supplement Your Income and Receive a Tax Deduction

Charitable Gift Annuity

- Establish a charitable gift annuity with $5,000 or more in cash or appreciated securities and receive fixed lifetime payments (see chart at right), a charitable income tax deduction and estate tax benefits.
- Reduce capital gain tax when you fund your gift annuity with appreciated assets.
- Enjoy partial tax-free payments.

Charitable Remainder Unitrust

- Fund a charitable remainder unitrust with $50,000 or more in cash, appreciated securities or real estate and receive lifetime payments, a charitable tax deduction and estate tax benefits.
- Washington University will draft and manage the trust and serve as trustee at no additional cost to you.
- Reduce capital gain tax when you fund the unitrust with appreciated assets such as securities or real estate.
- Enjoy tax-free principal growth.

☐ I am interested in supporting Washington University in my will or trust.

☐ I would like a personal illustration of how a charitable gift annuity would benefit me. Use the amount checked below for my illustration:

☐ $5,000 ☐ $10,000 ☐ $25,000

☐ $50,000 ☐ other $_____________

My gift may be: ☐ cash ☐ securities ($_________)

(cost basis)

My birth date is _________________.

Please include a second individual whose birth date is ________.

☐ I am interested in making a gift of real estate & receiving lifetime payments.

☐ I have included Washington University in my estate plan.

☐ I wish to join the Robert S. Brookings Partners in recognition of my planned gift for the university.

☐ I am interested in designating Washington University as beneficiary of my IRA, 401K or other qualified retirement plan.

Thank you for supporting Washington University!

Name (Please Print)

Address

City/State/Zip

Daytime Phone ☐ Preferred Email

Consult with your legal or tax advisor before making a charitable gift.

Gift Annuity Sample Payment Rates*

<table>
<thead>
<tr>
<th>ONE LIFE</th>
<th>FIXED RATE</th>
<th>TWO LIVES</th>
<th>AGES</th>
<th>FIXED RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>60</td>
<td>4.4%</td>
<td>60 &amp; 60</td>
<td>3.9%</td>
<td></td>
</tr>
<tr>
<td>65</td>
<td>4.7%</td>
<td>65 &amp; 65</td>
<td>4.2%</td>
<td></td>
</tr>
<tr>
<td>70</td>
<td>5.1%</td>
<td>70 &amp; 70</td>
<td>4.6%</td>
<td></td>
</tr>
<tr>
<td>75</td>
<td>5.8%</td>
<td>75 &amp; 75</td>
<td>5.0%</td>
<td></td>
</tr>
<tr>
<td>80</td>
<td>6.8%</td>
<td>80 &amp; 80</td>
<td>5.7%</td>
<td></td>
</tr>
<tr>
<td>85</td>
<td>7.8%</td>
<td>85 &amp; 85</td>
<td>6.7%</td>
<td></td>
</tr>
<tr>
<td>90+</td>
<td>9.0%</td>
<td>90 &amp; 90</td>
<td>8.2%</td>
<td></td>
</tr>
</tbody>
</table>

For additional information about planned giving strategies, please contact the Office of Planned Giving at: 800-835-3503 or 314-935-5373.

*Rates are subject to change.
The Robert S. Brookings Partners recognizes individuals who have chosen to support Washington University through estate gifts, life income plans or other planned gifts. The generosity of these donors helps ensure the continued excellence of the university for generations to come. For information or to notify us of a gift in your will, trust or other planned gift, please contact the Office of Planned Giving at 800-835-3503 or 314-935-5373.

Office of Planned Giving

ST LOUIS MO 63130-9906
WASHINGTON UNIVERSITY
OFFICE OF PLANNED GIVING
CAMPUSS BOX 1193
What’s inside:

A Man for All Seasons
Adolfo Rizzo MD has been an advocate for people from many walks of life. His support for Washington University will continue that legacy for generations to come. See page 2.

Smart Gift Planning Strategies
A planned gift can provide important financial and tax benefits to you and support Leading Together: The Campaign for Washington University. See page 3 & 4.

Leading Together: The Campaign for Washington University
Alumni, friends and the entire Washington University community are coming together to provide a strong foundation for future growth. Learn how you can participate. See pages 1 & 6.

Visit together.wustl.edu
Learn more about Leading Together: The Campaign for Washington University and how you can be a part of this important university-wide initiative. See page 6.

The Office of Planned Giving is here to assist you.
(800) 835-3503 | (314) 935-5373
plannedgiving@wustl.edu
plannedgiving.wustl.edu